



Member-to-Member Discount Program

It's a Win-Win Proposition!

Attract New Customers & Increase Revenue
Save Money & Support Local Business

Dear Chamber Member:

The Member-to-Member discount program is designed to encourage over 550 Chamber Members and their employees to patronize other Chamber businesses through special discounts. Participation in the program is included in your membership and allows you to gain clientele, support the local business community, and receive discounts on beneficial products and services. The Member discounts will be advertised on our website: www.salem-chamber.org.

In order to participate in the Member-to-Member Discount Program, the **Member must**: 1) Be in good standing with the Salem Chamber of Commerce; 2) Offer an exclusive discount/promotion to Chamber members, above and over what non-members would receive; 3) Agree to abide by their discount/promotion and fully understands that it is their responsibility to notify the Chamber of any and all changes immediately; 4) Agree to educate employees about the Member-to-Member Discount Program; and 5) Agree to contact the Chamber in writing if they wish to terminate their participation in the Member-to-Member Discount Program.

If you are interested in offering a discount or incentive, please fill out the application below and submit either by mail or fax. You may also download the application on our website and email to ben@salem-chamber.org

Examples of how you could include a discount or incentive for your business:

- 5%, 10%, or 15% off regular priced items
- Free initial consultation
- Registration fees waived
- \$5, \$10, or \$15 off or credit toward next booking
- Complimentary Items

Member-to-Member Discount Program

Company: _____

Address: _____

Contact Person: _____

Phone: _____

Website: _____

Discount: _____

I hereby agree to abide by the above information to honor the discount(s) stated and fully understand that it is my responsibility to notify the Chamber of any and all changes immediately.

Signature _____ Date _____

Return To: Salem Chamber of Commerce, 265 Essex Street, Salem, MA 01970 or fax to (978) 745-3855.

For Questions Contact: Ben Bouchard @ (978) 744-0004 or ben@salem-chamber.org